

Erasmus Giovani Imprenditori Fase Operativa



Erasmus for Young
Entrepreneurs

Erasmus for Young Entrepreneurs



Erasmus per giovani imprenditori



Erasmus for Young
Entrepreneurs

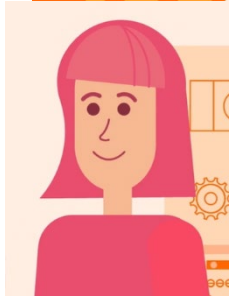
Il programma Erasmus per giovani imprenditori è un programma dell'Unione Europea, lanciato per la prima volta nel 2009 e mirato a facilitare gli scambi di Know-how imprenditoriale.

Lo scambio può durare da uno a sei mesi e deve essere completato entro un periodo massimo di dodici mesi. Il soggiorno può anche essere suddiviso in più momenti costituiti da tappe di almeno una settimana.

Lo scambio avviene tra:



Un imprenditore **ospitante – HE** (titolare di una piccola o media impresa o persona direttamente coinvolta nell'attività imprenditoriale come membro del CDA di una PMI)



Un imprenditore **ospitato - NE** (un soggetto intenzionato ad avviare un'attività sulla base di un solido progetto imprenditoriale o colui che ha costituito un'impresa nell'arco degli ultimi 3 anni).

Attenzione: un imprenditore che gestisce un'azienda per 10 anni, cessa l'attività e ne comincia una nuova, non può essere considerato un giovane imprenditore

Requisito **essenziale** è che i due imprenditori provengano da **due diversi Paesi dell'UE**.

Quali sono i vantaggi di questo scambio imprenditoriale?

- Il neo imprenditore può **acquisire nuove conoscenze e competenze** (gestionali, amministrative, linguistiche, di marketing, nell'utilizzo di nuove tecnologie ecc.)
- Possibilità di **sviluppare rapporti di cooperazione commerciale** oltre confine con l'ampliamento della propria rete di contatti e referenze aziendali e di conoscere come funzionano i mercati e/o le imprese in un altro Paese.
- L'imprenditore ospitante invece **può avere a disposizione una risorsa a costo zero** che una volta rientrata nel proprio Paese di origine potrebbe diventare un nuovo partner commerciale attraverso il quale avere accesso a nuovi mercati.

Quale sostegno finanziario viene fornito?

Al giovane imprenditore viene erogato un sostegno finanziario che contribuisce a **coprire i costi di viaggio e di soggiorno**.

- L'aiuto finanziario è calcolato su base mensile e riflette il costo della vita del Paese di destinazione.
- Questa somma è corrisposta dall'organizzazione intermediaria del nuovo imprenditore direttamente a lui e senza che sia necessario esibire pezze giustificative
- Il pagamento del primo mese avviene prima dell'inizio dello scambio.
- Il secondo pagamento avverrà entro 30 giorni dalla presentazione dei questionari di feedback da parte di entrambi gli imprenditori

CONTRIBUTO MENSILE DI SOSTEGNO (EURO)

ALBANIA	530	ESTONIA	670
ARMANIA	610	FRANCIA	900
AUSTRIA	900	FINLANDIA	950
BELGIO	830	REPUB. DI MACEDONIA	560
BOSNIA	560	GRECIA	780
BULGARIA	560	ISLANDA	900
REPUBBLICA CECA	610	IRLANDA	1000
CROAZIA	720	ITALIA	900
CIPRO	780	LETTONIA	610
DANIMARCA	1100	KOSOVO	560
GERMANIA	830	LITUANIA	560

CONTRIBUTO MENSILE DI SOSTEGNO (EURO)

LUSSEMBURGO	830	SLOVACCHIA	610
UNGHERIA	670	SPAGNA	830
MALTA	720	SVEZIA	950
MOLDAVIA	530	TURCHIA	750
MONTENEGRO	560	REGNO UNITO	1000
PAESI BASSI	830	UCRAINA	530
POLONIA	610		
PORTOGALLO	780		
ROMANIA	560		
SERBIA	560		
SLOVENIA	720		

L'IMPEGNO DI ANCL Nazionale

- Reclutare attraverso i suoi iscritti almeno 15 NE e 45 HE
- Completare almeno 3 scambi con NE e 33 scambi con HE

ENTRO GENNAIO 2024

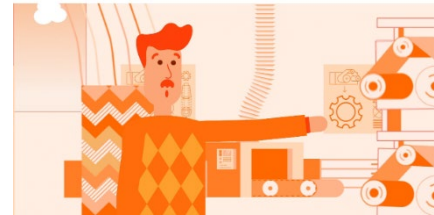
**PER FARE QUESTO E' NECESSARIA LA COLLABORAZIONE DI
TUTTE LE UP AFFINCHE' PROPONGANO AI LORO ISCRITTI
QUESTA OPPORTUNITA' DI CONSULENZA**

CANDIDATURA

Sia il giovane imprenditore sia l'imprenditore ospitante per potere partecipare al programma devono presentare la propria candidatura registrandosi sul sito: www.erasmus-entrepreneurs.eu

Nella candidatura vanno rispettati alcuni standard o criteri minimi di eleggibilità quali per esempio:

PER L'IMPRENDITORE OSPITANTE



- l'avere sufficiente esperienza su come gestire un'attività
- gestire un'attività che possa garantire al NE una rilevante opportunità di apprendimento
- lavorare personalmente a fianco del giovane imprenditore (per una media di almeno cinque ore alla settimana) agire come mentore e non delegare ad altri l'impegno assunto

CANDIDATURA

PER L'IMPRENDITORE OSPITATO



- presentare un business plan sull'attività che intende iniziare
- presentare un progetto concreto su un'attività già iniziata
- avere la conoscenza di una lingua straniera (oltre alla madre lingua) ad almeno il livello B2

Entrambi gli imprenditori dovranno inserire nella candidatura:

- la lingua che si intende utilizzare durante lo scambio
- il settore di attività
- le preferenze geografiche
- la durata dello scambio (da 1 a 6 mesi – preferibilmente 3 mesi)
- selezionare il Centro di Contatto Locale presente nel Paese di residenza

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Erasmus for Young
Entrepreneurs

Cos'è il
programma ▾

Il tuo centro di
contatto locale

FAQ

Presenta la tua
candidatura



Stare pensando di avviare una vostra impresa o l'avete costituita da poco?
O forse siete imprenditori di successo alla ricerca di nuovi mercati e idee innovative?
Il programma Erasmus per giovani imprenditori potrebbe essere per voi!

I numeri di oggi



9.831

Scambi
imprenditoriali



18.239

Nuovi
imprenditori
candidati



11.362

Imprenditori
ospitanti candidati



45

Paesi coinvolti

Chi può partecipare?



Nuovi imprenditori: giovani seriamente intenzionati a costituire una propria impresa o che abbiano avviato una propria attività negli ultimi tre anni.



Imprenditori già affermati: titolari

Join us on



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Login

Welcome to the Erasmus for Young Entrepreneurs platform

If you are a new applicant who wishes to register as New/Host Entrepreneur, please click on "Start a new application".
For all other access (resuming application in draft, accessing submitted application, etc.), please click on "Login" (note that you will be redirected to the European Commission authentication service to log in).

Login

Start a new application

Important Information

How does the Covid-19 outbreak impact the Erasmus for Young Entrepreneurs programme travel rules?

The Erasmus for Young Entrepreneurs programme does not define any restrictions in addition to those that already exist at national level. Participants need to follow national advice and consult the website of the national ministries (Ministry of Health and/or Ministry of Foreign Affairs, etc.) for up-to-date travel restriction. In addition, participants need to ensure they have a valid medical insurance, whatever their destination, in accordance to the programme rules.

If you need more information on individual Member States' travel rules here is the European Commission's dedicated webpage:

<https://reopen.europa.eu/en/> (available in 24 languages)

Covid-19 outbreak - Temporary adaptation of EYE programme rules

Following the developments in the Covid-19 outbreak, the Erasmus for Young Entrepreneurs programme has temporarily adapted its rules. Remote exchanges are possible and allowed for a period of 1 to 3 months. Entrepreneurs participating in the remote exchange are NOT eligible to receive a

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Welcome Your profile Motivation Languages Business sector Geographical preferences Duration and period of the exchange Selection of IO and submission

Welcome to the registration form to participate in Erasmus for Young Entrepreneurs as an entrepreneur!

The information you will provide in this multi-page form will be transmitted to your chosen Intermediary Organisation (IO). To view a list of the IOs officially appointed for the programme, please [click here](#).

Your chosen IO will normally contact you within 2 weeks after you have completed and confirmed your submission.

Once your application has been processed and accepted by your IO, the information you provided will be entered into the on-line catalogue of accepted entrepreneurs, where you will be able to find possible counterparts. The catalogue is accessible to all IOs, the accepted Host Entrepreneurs (HEs) and the accepted New Entrepreneurs (NEs), except where indicated otherwise.

Before proceeding to fill out this form, please make sure you have at hand the following documents: updated version of your CV, your business plan (only if you are a new entrepreneur) and other relevant documents you may find useful to accompany your application.

You can at any time save a draft of your application and resume the registration process later on. It is recommended to do frequent saves of your information, to avoid any loss of data.

*** Do you want to register as a NEW or a HOST entrepreneur?**

☐ New entrepreneur

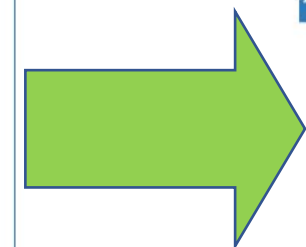
☐ Host entrepreneur

FOR NE:

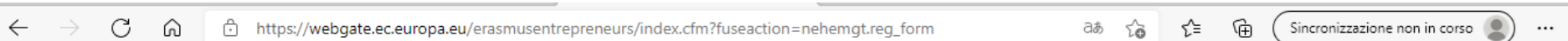
You can apply to become a New entrepreneur if you are firmly planning to start a business, based on a viable business plan, or you have less than 3 years of total entrepreneurial experience.

FOR HE:

You can become a Host entrepreneur if you are the owner-manager of a SME for over three years and willing to share your knowledge and experience with a new entrepreneur.



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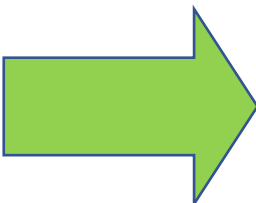
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You can at any time save a draft of your application and resume the registration process later on. It is recommended to do frequent saves of your information, to avoid any loss of data.

* Do you want to register as a NEW or a HOST entrepreneur?

- 
- ☐ New entrepreneur
 - ☒ Host entrepreneur

FOR NE:

You can apply to become a New entrepreneur if you are firmly planning to start a business, based on a viable business plan, or you have less than 3 years of total entrepreneurial experience.

FOR HE:

You can become a Host entrepreneur if you are the owner-manager of a SME for over three years and willing to share your knowledge and experience with a new entrepreneur.

Next


* = mandatory fields

The collected personal data (e.g. name, address, birth date, phone/fax numbers, e-mail) is intended for the express purpose of organizing the Erasmus for Young Entrepreneurs exchange. This registration procedure is subject to data privacy rules and is executed in compliance with Regulation (EU) 2018/1725 on the data protection of personal data and in line with the programme [Privacy Statement](#).

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Welcome 🟢 Your profile Motivation Languages Business sector Geographical preferences Duration and period of the exchange Selection of IO and submission



*** Profile information**

Title:

Please select ▼

Last name:

First name:

Company name:

Address (300 character(s) left):

Zip code(postal code):

City:

Please fill-in your personal information.

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Country:

Phone:

Email:

Website (if any):

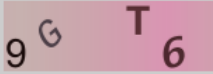
Birthdate (dd/mm/yyyy):


Skype ID (if any):

*** Number of employees in the company (if applicable):**

Please fill-in the total number of employees you currently have (type zero if none).

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Registration

Welcome ✔ Your profile ✖ Motivation Languages Business sector Geographical preferences Duration and period of the exchange Selection of IO and submission

* Please indicate why you wish to participate in the Erasmus for Young Entrepreneurs programme and state your expectations:

2000 character(s) left

Please be as concise and concrete as possible, as your motivation is a very important criterion for selection.

* Please upload your CV (Preferred format: PDF). A summary CV is sufficient:

Scegli il file Nessun file scelto

Please upload your CV file (.PDF, .DOC, .DOCX, .RTF). Maximum file size of 2MB.

Other supporting document:

Scegli il file Nessun file scelto

If you want to provide some other useful document. Maximum file size of 2MB.

Description of the document:

2000 character(s) left

Write a description of the attached document.

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* Experience in running a business (number of YEARS):

Professional work experience as entrepreneur (years, number only). NOT THE WORKING EXPERIENCE AS AN EMPLOYEE. Please note that if you have more than 3 years of entrepreneurial experience, you should register as Host Entrepreneur. If you fail to do so, your application as New Entrepreneur will be automatically removed from our system.

Please indicate any specific skills that the NE should have:

2000 character(s) left

If you require specific skills, please add them here.

Please specify any additional important information about your offer:

2000 character(s) left

Please indicate whether you are ready to offer any specific support to the NE
e.g. accommodation, insurance, etc.

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Welcome ✔ Your profile ✖ Motivation ✖ Languages Business sector Geographical preferences Duration and period of the exchange Selection of IO and submission

*** Please specify your main language:**

Please select ▼

Please select your main language.

Please specify other languages in which you are comfortable working:

<input type="checkbox"/> Albanian	<input type="checkbox"/> German	<input type="checkbox"/> Polish
<input type="checkbox"/> Armenian	<input type="checkbox"/> Greek	<input type="checkbox"/> Portuguese
<input type="checkbox"/> Bosnian	<input type="checkbox"/> Hebrew (modern)	<input type="checkbox"/> Romanian
<input type="checkbox"/> Bulgarian	<input type="checkbox"/> Hungarian	<input type="checkbox"/> Serbian
<input type="checkbox"/> Chinese	<input type="checkbox"/> Icelandic	<input type="checkbox"/> Slovak
<input type="checkbox"/> Croatian	<input type="checkbox"/> Irish	<input type="checkbox"/> Slovene
<input type="checkbox"/> Czech	<input type="checkbox"/> Italian	<input type="checkbox"/> Spanish
<input type="checkbox"/> Danish	<input type="checkbox"/> Korean	<input type="checkbox"/> Swedish
<input type="checkbox"/> Dutch	<input type="checkbox"/> Latvian	<input type="checkbox"/> Turkish
<input type="checkbox"/> English	<input type="checkbox"/> Lithuanian	<input type="checkbox"/> Ukrainian
<input type="checkbox"/> Estonian	<input type="checkbox"/> Luxembourgish, Letzeburgesch	
<input type="checkbox"/> Finnish	<input type="checkbox"/> Macedonian	
<input type="checkbox"/> French	<input type="checkbox"/> Maltese	

A working language is a foreign language that you have no difficulty to understand, speak and write.

Specific languages required/desirable from the NE (if any):

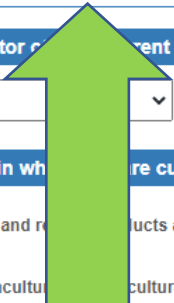
<input type="checkbox"/> Albanian	<input type="checkbox"/> German	<input type="checkbox"/> Polish
<input type="checkbox"/> Armenian	<input type="checkbox"/> Greek	<input type="checkbox"/> Portuguese

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Welcome ✔️ Your profile ❌ Motivation ❌ Languages ❌ Business sector Geographical preferences Duration and period of the exchange Selection of IO and submission

*** Please specify the main business sector of your current business activity:**

Please select  ▼

This is your primary business sector that your company is involved in.

Please specify other business sectors in which you are currently involved:

- ☐ Advertising, promotion, printing, media and related products and services
- ☐ Agricultural, forestry, horticultural, aquaculture and related cultural products and services
- ☐ Architectural, construction, engineering and inspection services
- ☐ Automotive industry
- ☐ Chemical products
- ☐ Clothing, footwear, leather and textile, luggage articles and accessories
- ☐ Community, social and personal services
- ☐ Construction sector and real estate
- ☐ Crafts, art materials and accessories
- ☐ Distribution and Retail sector
- ☐ Education and training services
- ☐ Electrical machinery, apparatus, equipment and consumables; lighting
- ☐ Energy, fuel, electricity and other sources of energy
- ☐ Financial and insurance services
- ☐ Food, beverages and related products

Chose up to 4 additional sectors which best correspond to the nature of your business.

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European Commission > Growth > Erasmus for Young Entrepreneurs

Registration

Welcome ✔ Your profile ✖ Motivation ✖ Languages ✖ Business sector ✖ Geographical preferences **Duration and period of the exchange** Selection of IO and submission

*** Please indicate your preferred source country for the exchange (this has to be different from your country of residence):**

Please select ▼

Indicate here the country from which the NE you will host should ideally come from.

Please indicate other possible countries for the exchange:

<input type="checkbox"/> Albania	<input type="checkbox"/> Greece	<input type="checkbox"/> Portugal
<input type="checkbox"/> Armenia	<input type="checkbox"/> Hungary	<input type="checkbox"/> Republic of Korea
<input type="checkbox"/> Austria	<input type="checkbox"/> Iceland	<input type="checkbox"/> Republic of Moldova
<input type="checkbox"/> Belgium	<input type="checkbox"/> Ireland	<input type="checkbox"/> Romania
<input type="checkbox"/> Bosnia and Herzegovina	<input type="checkbox"/> Israel	<input type="checkbox"/> Serbia
<input type="checkbox"/> Bulgaria	<input type="checkbox"/> Italy	<input type="checkbox"/> Singapore
<input type="checkbox"/> Canada	<input type="checkbox"/> Kosovo	<input type="checkbox"/> Slovakia
<input type="checkbox"/> Croatia	<input type="checkbox"/> Latvia	<input type="checkbox"/> Slovenia
<input type="checkbox"/> Cyprus	<input type="checkbox"/> Lithuania	<input type="checkbox"/> Spain
<input type="checkbox"/> Czech Republic	<input type="checkbox"/> Luxembourg	<input type="checkbox"/> Sweden
<input type="checkbox"/> Denmark	<input type="checkbox"/> Malta	<input type="checkbox"/> Taiwan, Province of China
<input type="checkbox"/> Estonia	<input type="checkbox"/> Montenegro	<input type="checkbox"/> Turkey
<input type="checkbox"/> Finland	<input type="checkbox"/> Netherlands	<input type="checkbox"/> Ukraine
<input type="checkbox"/> France	<input type="checkbox"/> North Macedonia	<input type="checkbox"/> United Kingdom

Select up to 4 further countries as secondary choice.

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Welcome ✔️ Your profile ❌ Motivation ❌ Languages ❌ Business sector ❌ Geographical preferences ❌ Duration and period of the exchange

Selection of IO and submission

*** Please specify your preferred length of the exchange (in months):**

Please select ▼

Duration of the stay abroad: 1-6 months, with a maximum of 6 months for NEs visiting non-European countries. The maximum period is 3 months.

*** Please specify the months in which you will be available for the exchange:**

☐ July 2021

☐ August 2021

☐ September 2021

☐ October 2021

☐ November 2021

☐ December 2021

The more flexible you can be, the more chance there is to find a good match.

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Please enter text in image:

Save draft

Visualizzazione Portale

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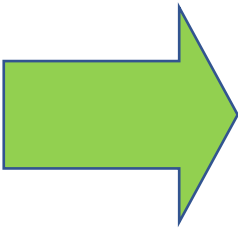
🔗

Sincronizzazione non in corso

...

Welcome ✓ Your profile ✗ Motivation ✗ Languages ✗ Business sector ✗ Geographical preferences ✗ Duration and period of the exchange ✗

Selection of IO and submission



* Please select an IO from the drop down list, or push the button "Select an IO" to select it from google maps

The chosen IO will act as a guide and contact throughout the programme.

The list and the geomap will show all IOs in your country. Non-available IOs will be shown in grey and cannot be selected. This may happen because either they have no further budget available, or because your period of exchange goes beyond their activity period.

Please note that IOs from other countries will show if there is no available IO in your own country.

If you receive an error "Intermediary Organization not found", please verify that your address and country are correctly selected in the second tab.

Please note that you need to have pop-ups enabled to open the geomap.

No IO selected.

Select an IO from the map

* Visibility of your data in the online catalog:

☐ Option 1=All my profile information is generally available

☐ Option 2=My profile should be generally available but contacts should be made through my IO

☐ Option 3=My profile should not be generally available; however, once I enter into a draft relationship, all my profile information should become available to all parties involved in the relationship (counterpart entrepreneur, NIO)

Your profile will not be public but only available to those NEs, that have been accepted in the programme. If you do not wish to be contacted directly by an NE or do not want to have your profile included in the on-line catalog available to NEs, please select options 2 or 3.

* How did you hear about the programme?

☐ Website

Associazione Nazionale Consulenti del Lavoro
ANCL
Sindacato Unitario

Visualizzazione Portale

Your chosen IO will normally contact you within 2 weeks after you have completed and confirmed your submission.

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* Do you want to register as a NEW or a HOST entrepreneur?

☒ New entrepreneur

☐ Host entrepreneur

Please select

* H No

Yes

Please select ▼

FOR NE:

You can apply to become a New entrepreneur if you are firmly planning to start a business, based on a viable business plan, or you have less than 3 years of total entrepreneurial experience.

FOR HE:

You can become a Host entrepreneur if you are the owner-manager of a SME for over three years and willing to share your knowledge and experience with a new entrepreneur.

You can participate in the program only once as a new entrepreneur. Exceptionally, new entrepreneurs that had an exchange arranged before 13 March 2018 may apply for a second exchange exclusively in countries outside of Europe. Former participants who have run a business for more than three years may apply to become Host entrepreneurs.

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☒ New entrepreneur

☐ Host entrepreneur

Please select

* No

Yes

Please select

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Welcome ✔ Your profile ✖ Motivation Languages Business sector Geographical preferences Duration and period of the exchange Selection of IO and submission

*** Please indicate why you wish to participate in the Erasmus for Young Entrepreneurs programme and state your expectations:**

2000 character(s) left

Please be as concise and concrete as possible, as your motivation is a very important criterion for selection.

*** How should your stay abroad help you develop your business?:**

2000 character(s) left

Please be as concise and concrete as possible, as your motivation is a very important criterion for selection.

*** Have you worked or studied abroad before? How do you plan to prepare yourself for your stay with the Host Entrepreneur?:**

2000 character(s) left

Please fill-in some comments.

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*** Which added value can you provide to your envisaged Host Entrepreneur? Why should the Host Entrepreneur choose you?:**

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Please be as concise and concrete as possible, as your potential Host Entrepreneur is very interested in your answer.

*** Please upload your CV (Preferred format: PDF). The Europass CV format in English is preferable, but not compulsory:**

Nessun file scelto

Please upload your CV file (.PDF, .DOC, .DOCX, .RTF). Maximum file size of 2MB.

*** Please give short overview of your plans to develop a business (preferably in English):**

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The business plan must at least contain:

- a) A clear description of the product or service to be offered;
- b) A market analysis that includes definition and assessment of the target market;
- c) It should also include competitors analysis as well as NE's marketing and sales plan;
- d) A financial plan including estimated expenses and income in the following 2 years and a break-even analysis.

Please formulate the summary in a way that does not disclose confidential information.

*** Please upload your business plan (Preferred format: PDF):**

This information will only be available to your chosen IO, not to other entrepreneurs. The IO is fully responsible for the confidentiality of the

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* Please upload your business plan (Preferred format: PDF):

Nessun file scelto

This information will only be available to your chosen IO, not to other entrepreneurs. The IO is fully responsible for the confidential treatment of the business plan. If the content needs special protection, you may consider to sign a non-disclosure agreement (NDA) with the IO. Maximum file size of 2MB.

Other supporting document:

Nessun file scelto

If you want to provide some other useful document. Maximum file size of 2MB.

Description of the document:

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Write a description of the attached document.

* Experience in running a business (number of YEARS):

Please select ▼

Professional work experience as entrepreneur (years, number only). NOT THE WORKING EXPERIENCE AS AN EMPLOYEE. Please note that if you have more than 3 years of entrepreneurial experience, you should register as Host Entrepreneur. If you fail to do so, your application as New Entrepreneur will be automatically removed from our system.

* Previous working experience (number of MONTHS):

This is for any professional work experience other than as entrepreneur (number only).

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The collected personal data (e.g. name, address, birth date, phone/fax numbers, e-mail) is intended for the express purpose of organizing the Erasmus for Young Entrepreneurs exchange. This registration procedure is subject to data privacy rules and is executed in compliance with Regulation (EU) 2018/1725 on the data protection of personal data and in line with the programme [Privacy Statement](#).

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ancl.progettoeuropa@gmail.com

www.erasmus-entrepreneurs.eu



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